anxiety	a psychological process characterised by fear or apprehension in anticipation of confronting a situation perceived to be potentially threatening
arousal	a specific level of anxiety experienced prior to and during a performance
concentration	the ability to link movement and awareness to the extent that the focus can be on doing, rather than thinking about doing
extrinsic motivation	when the individual's internal state is modified by sources originating from outside the person
goals	targets that we direct our efforts towards

#### intrinsic motivation

# motivation that comes from within the individual

## inverted U hypothesis

the idea that performance improves with increasing arousal to a point, beyond which performance will deteriorate

#### mental rehearsal

the technique of picturing the performance or skill before executing it

#### motivation

an internal state that activates, directs and sustains behaviour towards achieving a particular goal

### negative motivation

an improvement in performance made out of fear of the consequences of not performing to expectations

positive motivation	when an individual's performance is driven by previous reinforcing behaviours
relaxation techniques	a series of techniques that seek to control the body's response to stress
stress	the non-specific response of the body to a demand placed on it